

# DFARs Compliant while Empowering Your Business Processes with Customers and Subs

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on DoD Approved Cloud



**FlowVU**  
S o l u t i o n s





# BUSINESS STRENGTHS

## AF Documented Results



Deploy SaaS  
Quickly



DoD  
Approved



\$5M Prior  
AF Sales



\$250K BIF



Patented  
COTS



\$400K Cloud  
Contracts



Microsoft

# 1<sup>st</sup> Local Cloud Success Story

AF Working with Selected Contractors\*

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Now Supporting AF Acquisition Process

AF Small Business Innovative Research Contracts\*

AF Technology Acceleration Program\*

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# DoD Approved Cloud Success Story

## Working with AF and 30 AFRL Contractors

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- 1<sup>st</sup> Its Secure DFARs requirements+ for DoD Approved Cloud
  - 2<sup>nd</sup> Team works, stores and transmits (see how simple it works later)
  - 3<sup>rd</sup> Improve Processes with Customer(s) Primes & suppliers
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# Secure Cloud Success Story

## AF Working with Their Contractors

### What's next

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- 1<sup>st</sup> Detailed training includes getting started set up trial (no cost)
  - 2<sup>nd</sup> Help Desk on an "as needed" basis for any specific problem
  - 3<sup>rd</sup> Work Securely with your Customer & Suppliers with a simple & secure way to measure selected milestones
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# Secure Cloud Success Story

AF Working with Their Contractors

reduce email responsible for 90% of cyber attacks

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- Collaborate with Customer, Subs and Suppliers
- Status of work 24/7 in secure folders
- Metrics for Customers & Subs
- Process Improvements



Better Contract Performance

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Now being used For SBIR Contractors and Government

# Demo

Screen Shots

Thursday, 14 December, 2017





## Improving Your Processes made Simple

End User Configurable Folder approach provides your end users with the ability to quickly capture, manage and improve their process milestones with metrics and securely without custom coding.

## Secure Ad-Hoc Collaboration with Team and Customer

Accomplish the work required by the milestones using our patented AdHoc Flow™. End users securely launch a workflow in seconds to their selected participants. You now work secure with government, primes and subs at a secure site as easy to use as an email, but encrypted.



# Configured Milestones in Secure Folders

**Milestone Manager : Drone Analysis**

**Location:** FlowVU Milestone Manager-SBIR      **Owner:** test.user.1      **Start Date:** 06/23/2017  
**Milestone Manager:** Drone Analysis      **Due Date:** 07/22/2017

Folder Info | Content | Schedules | History | AdHoc Flows

▶ Milestone Manager-SBIR

**Tabs**

- Inbox
- Define Requirement
- SBIR requirement
- Determine Feasibility
- Perform Test
- Analyze Production Applicability
- Write Up Report
- Submit Results to Government for Phase II
- Milestone 7
- Milestone 8
- Milestone 9
- Milestone 10
- Outbox

**Identifiers**

Notes

Point of Contact (POC)

Date Due

Priority

Edit



# Secure AdHoc Workflows

## Simple as Emails But More Secure

The screenshot displays the Milestone Manager application interface. At the top, the title bar reads "Milestone Manager : Drone Analysis". Below this, a header section contains the following information: "Location: FlowVU Milestone Manager-SBIR", "Owner: test.user.1", "Start Date: 06/23/2017", and "Due Date: 07/22/2017". A secondary header shows "Milestone Manager" with a green status indicator and "Drone Analysis".

The main interface features a navigation menu with tabs for "Folder Info", "Content", "Schedules", "History", and "AdHoc Flows". The "AdHoc Flows" tab is active, showing a list of flows: "AdHoc Flow", "Glance Demo", and "Glance Presentation of SBIR". A "Launch AdHoc Flow™" button is visible on the left.

A "New AdHoc Flow" dialog box is open in the center, containing the following fields and controls:

- \*Name:** Demo
- \*Delivery Method:** (Select an Option) [dropdown menu]
- \*Due Date:** 06/30/2017
- \*Instructions/Discussion:** Demo - Please advise

At the bottom of the dialog box, there are four buttons: "Previous", "Next", "Finish", and "Cancel".

On the right side of the interface, there is a search bar and a status filter section. The status filter shows "Running" (highlighted in yellow) and "Canceled" (highlighted in green). Below the status filter, it says "Export Options: CSV | XML".



# Next Step for Additional Benefits

## Work with 10 day trial evaluation

And get DFAR Better Results & Compliance

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- Bridge your security to DoD Approved Cloud
  - DoD has High Priority move to Commercial Cloud
  - FlowVU in production at DoD Approved Cloud
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# Working with AF Now\*

\*Small Business Innovation Research & Technology Acceleration Program

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